



# LEARN HOW TO GF THE POWER

**BLOCKS OF SUCCESS** 











## **BUILD YOUR BUSINESS.**

GET THE TOOLS YOU NEED TO START YOUR BUSINESS AND MAKE IT SUCCEED.

#### MARKETING ADVANTAGES

- > Brand your Zumba® classes with exclusive use of the Zumba name and trademark on all your materials.
- > Advertise to millions of potential students by posting your class schedule on zumba.com, which gets more than 18 million page views per month.
- > Create a personalized instructor website on zumba.com that highlights your credentials, promotes your classes, connects you to students and more.
- > Benefit from strategic Zumba® marketing that promotes the Zumba program and ZIN Members throughout the world.

#### PROMOTIONAL MATERIALS

> Bolster your business with downloadable, professional-quality marketing materials\* to pack your classes. Personalize and print on your own, or use the Marketing Materials Print Shop and get materials shipped right to your door!

#### MARKETING TUTORIALS

> Strategize with online marketing tutorials, available on the ZINtv™ channel, designed to successfully promote your business and get media attention.

<sup>\*</sup>Available in 13 languages: Czech, Danish, Dutch, English, Finnish, French, German, Italian, Norwegian, Portuguese (BR), Spanish, Swedish and Russian.



## **KEEP YOUR MOVES FRESH.**

STAY ON THE CUTTING EDGE OF CHOREO, MUSIC AND EDUCATION WITH NONSTOP SUPPORT ONLINE AND IN THE CLASSROOM.

#### **CHOREOGRAPHY AND MUSIC**

- > Receive new music CDs with award-winning Latin and world music remastered with clean lyrics every month.
- > Receive a choreography DVD with two choreo options to match your CD every other month.

#### **EDUCATIONAL PROGRAMS**

- > Kick up your choreo through the ZIN Jam™ program. Learn fresh choreography routines you can use in your classes right away, plus network with fellow ZIN<sup>™</sup> Members.
- > Learn at your own pace with online educational tutorials, available on the ZINtv™ channel, that provide step-by-step instructions on landing a gig, step breakdowns and more.

#### **INSTRUCTOR TRAININGS**

- > Grow your career with Specialty Instructor Trainings like Zumba Gold®, Zumba® Toning, Aqua Zumba®, Zumbatomic® and Zumba Sentao<sup>™</sup>. Plus, get up to 50% off Zumba® Basic 1 and 2 Instructor Trainings.
- > Supplement your teaching income with Zumba® in the Circuit and Zumba® Gold-Toning, additional specialized training programs you can learn on your own.



## **UNITE WITH YOUR** COMMUNITY.

MEET LIKE-MINDED MEMBERS AND BE PART OF THE MOST INFLUENTIAL COMMUNITY IN THE FITNESS WORLD.

#### **COMMUNITY FORUM**

> Connect with ZIN™ Members worldwide in the online Forum. Share success stories, voice concerns, learn from other ZIN™ Members, get inspired and inspire others.

#### **GLOBAL CONVENTION**

> Attend the annual Zumba® Instructor Convention, exclusively for ZIN<sup>™</sup> Members. It's the perfect opportunity to learn, network and celebrate at Zumba Fitness' biggest party of the year!

#### **EXCLUSIVE EVENTS**

- > Get invites to year-round ZIN™ Memberexclusive events like conferences, master classes, ZIN<sup>™</sup> Days and more.
- > Host Zumbathon® charity events, a benefit reserved just for ZIN™ Members, and give back to your community. It's Zumba® love in action!



## WATCH YOUR CAREER (AND INCOME) GROW.

BENEFIT FROM OPPORTUNITIES TO EXPAND YOUR ZUMBA® BUSINESS.

#### **JOB RESOURCES**

> Search, find and snag jobs in your area through exclusive job postings. You also have the option to find a sub to teach classes.

#### **NEW INCOME OPPORTUNITIES**

> Reach more students by teaching a variety of Zumba® classes. Get exclusive access to Specialty Instructor Trainings like Zumba Gold®, Zumba® Toning, Aqua Zumba®, Zumbatomic® and Zumba Sentao™.

#### **BUSINESS ADVANTAGES**

> Get discounts that help the bottom line. Save on business-building investments like Zumba® merchandise, fitness association memberships and more.



**Teach Zumba® classes indefinitely!** As long you're a ZIN™ Member in good standing, you're licensed to teach Zumba classes.

Get discounts on Zumba® merchandise. Whether it's apparel, DVDs or the latest must-have, your ZIN™ Member discount automatically applies to everything you buy in the ZIN™ Shop. Plus, as a member, you're always eligible for special bonus discounts!

Receive a free subscription to the digital version of Z-LIFE™ magazine, your guide to the hottest fashion, music, artists, trends and more.



## LEARN MORE ABOUT YOUR ZIN" BENEFITS



What are you waiting for? Log in now to see all the benefits your membership offers! Simply follow these quick-and-easy steps to log in to ZIN™ Home, your exclusive membership portal on zumba.com:

- Go to zumba.com
- top right-hand corner
- Enter your username and password\*
- Then, explore using the menu bar at the top or click on the links below or paste them in your browser



#### **JOB OPENINGS**

#### CLASS LOCATOR

#### MARKETING MATERIALS

#### MARKETING MATERIALS PRINT SHOP

http://www.zumba.com/en-US/user/print\_shop/

#### **POST A CLASS**



#### ZINtv™ PROGRAMMING

http://www.zumba.com/en-US/zinty/

#### INSTRUCTOR TRAININGS

#### MUSIC

#### CHOREOGRAPHY NOTES

http://www.zumba.com/en-US/user/materials/choreography\_notes/

#### ZUMBA® IN THE CIRCUIT PROGRAM

#### ZUMBA® GOLD-TONING PROGRAM

http://www.zumba.com/en-US/gold-toning/



#### CONNECT

#### ZIN™ COMMUNITY FORUM

#### ZUMBA® INSTRUCTOR CONVENTION

#### ZIN™ NEWSLETTER

http://newsletter.zumba.com/

#### HOW TO HOST A ZUMBATHON® CHARITY EVENT

#### Z-LIFE™ MAGAZINE WEBSITE

#### Z-LIFE™ MAGAZINE DIGITAL EDITION



#### ZIN™ ZUMBA® WEAR WHOLESALE PROGRAM (U.S. ONLY)

#### DISCOUNTS

<sup>\*</sup>If you forgot either one, simply click "Forgot your password?" to reset it and have it emailed to you or "Forgot your username?" to have it emailed to you.





### zumba.com

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