# Younique in Italy Frequently Asked Questions

## Launch Info

I'm interested in the Italy launch. Will Younique be releasing any videos, calls, or training? If you're a current Presenter or if you're interested in joining in Italy, make sure to sign up for the Italy newsletter on the Italy information page www.youniqueproducts.com/italy. The newsletter will contain announcements and links to information, videos, calls, screencasts, and training.

#### The topics covered include:

- · Updates on Younique's launch into Italy
- · How to enroll as a Presenter
- · How to begin building a team
- · Why Younique is going into Italy
- · Why Younique is unique
- Cultural tips for working successfully
- · How to do a successful virtual party
- The Younique compensation plan

#### Will Younique have a catalog in Italian?

Yes! Younique will have a catalog in Italian, available shortly after launch in packs of 10, 30, or 70. Younique typically produces new catalogs twice per year.

Does this launch include Sicily, Sardinia, or other Islands? More information coming soon!

#### Can Presenters in Italy sell products outside of Italy?

Presenters can only sell product into countries in which Younique is doing business.

#### What do I need to do to sign up as a Presenter?

- Fiscal Number (Codice Fiscal)
- · Italian address
- · Be at least 18 years of age
- · Email address or Facebook account
- · Phone number
- Must sign up under a Presenter either by using an existing Presenter's URL link or the Presenter map lookup on Younique's Join page
- Must purchase a New Presenter Kit (€107)

I live in Italy. When can I purchase Younique products?

You may purchase Younique products shortly after launch! More information coming soon.

I live in Italy. When can I join as a Presenter?

Residents of Italy can join the Y-Family when Younique launches into Italy! More information coming soon.

I want to join as a Younique Presenter. Under whom should I sign up?

You should sign up under the Younique Presenter who introduced the

Younique Opportunity to you and who has worked with you since that time.

#### What will be included in the New Presenter Kit?

When you register to become a Younique Presenter in Italy, your New Presenter Kit will include:

- Assortment of products (to be announced soon!)
- · White Status Charm
- · Free business website
- Instant access to the Younique Virtual Party System<sup>TM</sup> (start hosting parties immediately)
- €33 EUR in Younique Cash (product credit) on your birthday, annually
- PayQuicker Younique bank account
- Younique Presenter Guide
- · All of this comes in our signature black faux leather, embossed Younique case

The New Presenter Kit is one of the best deals Younique offers! Note that the contents of the kit change approximately twice per year or according to product availability.

Am I required to purchase the New Presenter Kit to join as a Presenter?

Yes, the kit is required to join as a Presenter.

A Younique Presenter is offering to buy my starter kit or give me free product

if I join under them. What should I do?

Under Younique's Policies and Procedures, current Presenters are prohibited from financially incentivizing anyone to sign up with Younique as a new Presenter.

Please contact compliance@youniqueproducts.com if this happens to you.

What payment options will be available for registering or purchasing product?

Younique will offer Visa, Master Card, and PayPal.

I have more questions about the launch. Who can I contact?

Younique has a customer support department soon to be staffed with Italian-speaking agents who are ready to help you. Click here for Support's contact details (note that customer support information is not yet in Italian, but will be soon).

## PayQuicker

What is PayQuicker?

Presenters are paid commissions through their PayQuicker account. Presenters have the option of using their purple Younique card to spend commissions or transferring funds to their personal bank account. For more information about PayQuicker, see here.

Will Presenters in Italy be paid commission in Euros? Yes.

#### What are PayQuicker's fees?

PayQuicker's fees are the same in Spain as in Germany and France. See a partial list of fees, below:

PayQuicker	Fee Amount (EUR)
Account Activation	2.76
Plastic Card Issued	3.64
Monthly Maintenance (includes both account and prepaid card)	2.30
Card Purchase—Credit (signature transaction)	0.23
Card Purchase—Debit (PIN transaction)	0.92
Plastic Card Re-Issue	3.64

What documents do I need to submit to set up my account with PayQuicker? You need to submit one of the following documents:

- · Italian ID Card
- Passport
- Photo-bearing driver's license and additional government-issued ID such as birth certificate

I've submitted my documents to PayQuicker; how long will it take to receive my card? Most cards will arrive within 10-16 days.

# Shipping

What shipping provider will Younique use in Italy? More information coming soon!

From what distribution center will orders to Italy be fulfilled?

Italy orders will be fulfilled out of Younique's Netherlands distribution center.

How long will shipping to Italy take?

Orders shipped to Italy will be fulfilled out of Younique's Netherlands distribution center and will have a processing time of 1-5 business days, followed by 1-4 days for shipping to Italy, for a total of 3-8 business days total shipping time.

What delivery options will there be?
Stay tuned! More information coming soon.

What are shipping prices in Italy? More information coming soon!

## **Product**

Where can I find product pricing for Italy?
Italy's product pricing will be the same as Younique's other EU markets.

Will all of Younique's products be available in Italy? Yes, all in-stock products will be available for purchase.

### **Taxes**

Will I need a direct selling card (Teserino)? Stay tuned! More information coming soon.

Are Younique's product prices tax inclusive?
Yes, like Younique's other EU markets, prices will be VAT inclusive.

Does Younique withhold any income from my commissions for social security or tax purposes?

More information coming soon!

Will I be able to sign up as an Incaricato IVD status? More information coming soon!

I want to register as a company. Can I do that? More information coming soon!